

North Pulaski Board of REALTORS®

Newsletter



Volume 36 Issue 6

October 2018



TABLE TOP 2018

Come dressed in your most festive serapes and sombreros for our **MEXICAN FIESTA!!**

Date: Thursday, October 11, 2018

Location: Sherwood Forest

Time: 5pm-8pm



Silent Auction for Special Olympics

▪ REALTOR® door prizes ▪

Mexican Hat Dance ▪ Margaritas ▪

DJ ▪ Photo Booth ▪ Mexican Food ▪

Beer ▪ FUN

There will also be a salsa contest! Anyone who wishes to enter, simply let us know and bring along enough salsa for 3 judges (You may bring more if you wish)!



Calendar of Events

Wednesday, October 10th-
World Mental Health Day



Thursday, October 11th-
Table Top Event!! Fun Begins
at 5:00 pm



Tuesday, October 16th-
National Boss' Day



Wednesday, October 17th-
New Member Orientation-
Board Office 9:00 am-2:30 pm
Applications and dues monies must be received no
later than Friday, October 12th
Lunch sponsored by McGhee Insurance Agency



Thursday, October 18th-
Broker Co-op Meeting- 10:00am
Board of Directors Meeting- Exec Committee-
11:30am/ Board Members- 12:00pm

October 31st-
Happy Halloween



2018 Officers

Daniel Gray, President
982-2159
Mike Dietz, Vice President
982-1517
Denise Wilson, Secretary
291-3841
Stacy O'Gary, Treasurer
843-3067
Kathy Fortner, Immediate Past
President 907-5959
Janene Inzer, Executive Officer
834-0710

2018 Directors

Teresa Burl – 18, 19
834-3433
Nola Ford – 18
851-7653
Kathleen Jester – 18, 19, 20
907-5959
Elizabeth Phillips – 18, 19
834-3433
Sommer Salgaonkar – 18
975-2100
Kelly Scarborough – 18
982-4574
Angela White – 18, 19, 20
843-3502
Rick White – 18, 19
982-2159

2018 Affiliate Director

Tammy Tompkins
First AR Bank & Trust, 501-985-4043



BOARD OFFICE HOURS

8:30-4:30 Monday thru Friday

Mailing Address

3100 East Kiehl Avenue
Sherwood, AR 72120
PHONE (501) 834-0710
FAX 834-1309
E-MAIL
jinzer_24@sbcglobal.net
WEB SITE npbor.com

Table Top Night

October 11, 2018

The following is a list of Affiliates/Vendors who have signed up to be part of our 2018 Table Top Night.

2-10 Home Buyers Warranty
Adams Pest Control
Allstate– J. Mark Goings
American Abstract
Arkansas Democrat Gazette
Arkansas Federal Credit Union
Arvest Bank
Bank of England Mortgage
Bank of Little Rock Mortgage
Centennial Bank
Clark Exterminating
Damsel in Defense
Eagle Bank Mortgage
Fairway Independent Mortgage Company
First American Home Warranty
First Arkansas Bank & Trust
First Community Bank
First National Title
First Security Bank
House Master Home Inspections
Iberia Bank Mortgage
James Gowen Agency Inc.– State Farm
Lauren Fowler– State Farm
Lee Tuxhorn– State Farm
Lenders Title
Liberty Mutual Insurance
Merritt Termite & Pest Control
Mid South Real Estate Academy
Oltmans Roofing
Premier Nationwide Lending
Proland Title Co.
Rausch Coleman Homes
Realty Title
Regions Mortgage
Reliable Choice Home Inspections
Rodan & Fields– Laura & Tom Pfeiffer
Simmons Bank
Stella and Dot– Sarah Barnes
The Carroll Mortgage Group
The Wall Agency– Allstate
TruService Federal Credit Union
Vivid Real Estate Learning Center
Waco Title

2019 Officers & Directors

The Nominating Committee of the North Pulaski Board of REALTORS® presents to the general membership the following slate of incoming Officers and Directors to fill terms beginning 2019.

President— **Mike Dietz**, Doug Wilkinson Realty
Vice President/
President Elect— **Denise Wilson**, RE/MAX Elite, LR
Secretary— **Stacy O'Gary**, RE/MAX Real Estate Connection
Treasurer— **Rick White**, RE/MAX Homefinders Realty
Immediate Past President— **Daniel Gray**, RE/MAX Homefinders Realty

Director- 1 Year Term

Susan Vaught— RE/MAX Homefinders Realty
Teresa Burl— Michele Phillips & Company, Sherwood
Elizabeth Phillips— Michele Phillips & Company, Sherwood

Director- 2 Year Term

Tina Newsome— Michele Phillips & Company
Kathleen Jester— Keller Williams Realty, LR
Angela White— McKimney Associates, Cabot

Director- 3 Year Term

John Belden, Sr.— Century 21 Prestige Realty
Lisa Holloway-Sugg— Crye-Leike of AR, Maumelle
Rhonda Williams— Doug Wilkinson Realty

Affiliate Director- 1 Year Term

Tammy Tompkins— First Arkansas Bank & Trust

Additional candidates for offices may be placed in nomination by petition by at least 5% (34) of the REALTOR® members eligible to vote. The petition shall be filed by **October 19th, 2018**. Additional nominations will be published before the election. Any questions pertaining to the slate of nominees or procedures used in selection should be directed to Bob Walker, Nominating Committee Chairman at 501-791-1775.

Membership Applications

The following applicants applied for membership/reinstatements in late August-September.

Tonja Jenkins—Michele Phillips & Co, Sherwood
Suzan Stewart— Porchlight Realty, Cabot
Elizabeth Kyle—McKimney Associates, NLR
Jay Verkler— Edge Realty, Cabot
Sierra Coldiron— Michele Phillips & Co, Sherwood
Penny Bullock— Century 21 REU, Cabot
Jon Toland— McKimney Associates, NLR



Huge CONGRATULATIONS to Julia Ross of Crye-Leike in Maumelle for winning the free ARA Convention registration sponsored by CARMLS!! THANKS CARMLS for providing this opportunity for our members!



What makes you unique?

Defining who you are as an agent is an important skill.

- Be the Local Expert**— Know your community inside and out. Local restaurant scene, housing market updates, schools, or the best place to see live music. Share your knowledge!
- Write a Great Bio**— Most clients will search online for a good REALTOR® before deciding to work with you. What are they going to find? Make sure your online real estate profile gives a clear idea of who you are and what makes you stand out!
- Find that one thing that makes you, YOU**—Everyone has their own personality. Making mimosas or showing up on your motorcycle might just help you stand out from the crowd to win a new client's business.
(These tips and more can be found on hub.realtor.com)