

# North Pulaski Board of REALTORS®

## Newsletter



Volume 31 Issue 6

June 2017

### 2017 “REALTOR® of the Year” Nominations

It's time again to submit nominees for our annual **REALTOR® of the Year** award. There are many members in our association who go “above and beyond” every day - and you can help us recognize them!

It is important to note that emphasis is not being placed on state and national activity. There are many members who are very active within our Board and their community who would be well qualified to be our REALTOR® of the Year. While state and national participation is always a plus, it is not a prerequisite to winning the award. See page 4 for more information.

**The deadline to submit nominations is June 15, 2017.** The 2017 REALTOR® of the Year will be announced at the General Membership Meeting on July 17, 2017.

### Doug Wilkinson Memorial Golf Tournament Southern Oaks Country Club June 2 - 4, 2017

Join the fun to play golf and help support **Special Olympics Arkansas** at **Doug Wilkinson's Memorial 4-Ball Golf Tournament** **June 2 - 4, 2017.**



For the application form and information concerning the Entry Fee, Tee Times, and Payout for 1st, 2nd and 3rd place participants, see page 6 of this newsletter. Sponsorship opportunities are available and you will find sponsor information on page 7 of this newsletter. You will have a great time at the tournament while supporting Special Olympics Arkansas..

### Calendar of Events

**FRIDAY, SATURDAY, SUNDAY  
JUNE 2ND, 3RD, 4TH**

Doug Wilkinson Memorial Golf Tournament for benefit of Arkansas Special Olympics.

**THURSDAY, JUNE 15TH**

Board of Directors Meeting, Exec Committee - 11:30 a.m. Board Members - 12:00 Noon

**THURSDAY, JUNE 15TH**

Deadline for REALTOR® of the Year Nominations

**SUNDAY, JUNE 18TH**

Father's Day *Happy Father's Day!*

**WEDNESDAY, JUNE 28TH**

New member Orientation Class, Board Office 9:00 a.m. - 2:30 p.m. Applications and dues monies must be in the Board office no later than Friday, June 23rd. Lunch is sponsored by **Rausch Coleman Homes**. Thanks!

**No General Membership Meeting in June**  
**The next General Membership Meeting will be July 17, 2017**



### REALTOR® SAFETY

Don't be “too nice” for your own good. Follow your instincts and keep your guard up to potential predators. If you feel unsafe or uncomfortable in any situation, leave.

Have a crisis management plan for your office. Include events such as power outages, natural disasters, workplace violence, acts of terrorism and the outbreak of contagious diseases.

For more safety information go to:  
[www.nar.realtor/safety](http://www.nar.realtor/safety)

## 2017 Officers

**Kathy Fortner**, President  
907-5959  
**Daniel Gray**, Vice President  
982-2159  
**Keith Montgomery**, Secretary  
812-3500  
**Mike Dietz**, Treasurer  
982-1517  
**Staci Medlock**, Immediate Past  
President  
975-2100  
**Janene Inzer**, Executive Officer

## 2017 Directors

**Nola Ford** –17, 18  
851-7653  
**Kathleen Jester** - 17  
907-5959  
**Stacy O’Gary** – 17, 18, 19  
843-3067  
**Sommer Salgaonkar** – 17, 18  
975-2100  
**Kelly Scarborough** – 17, 18  
982-4574  
**Debbie Sontag** –17  
791-1775  
**Susan Vaught** – 17  
982-2159  
**Rick White** – 17, 18, 19  
982-2159  
**Denise Wilson** – 17, 18, 19

## 2017 Affiliate Director

**Tracy Beavers**, Benchmark Home Loans  
501-614-4600

### **BOARD OFFICE HOURS**

**8:30-4:30 Monday thru Friday**

#### **Mailing Address**

**3100 East Kiehl Avenue  
Sherwood, AR 72120**

**PHONE (501) 834-0710**

**FAX 834-1309**

**E-MAIL**

**[jinzer\\_24@sbcglobal.net](mailto:jinzer_24@sbcglobal.net)**

**WEB**



**SITE**

**[npbor.com](http://npbor.com)**



The **National Association of REALTORS®** is America's largest trade association, representing 1.2 million members, including NAR's institutes, societies, and councils, involved in all aspects of the residential and commercial real estate industries.

Membership is composed of residential and commercial brokers, salespeople, property managers, appraisers, counselors, and others engaged in the real estate industry. Members belong to one or more of approximately 1,200 local associations/boards and 54 state and territory associations of REALTORS®.

The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict Code of Ethics. Working for America's property owners, the National Association of REALTORS® provides a facility for professional development, research, and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property.

(Information provided by the National Association of REALTORS®)

## **How to Get Your REALTOR® Membership Card**

At the beginning of each year, the National Association of REALTORS® creates new membership cards which can be personalized to your liking.

Getting the card is simple:

1. Visit the Member Center. The URL is <https://www.nar.realtor/membership/how-to-get-your-realtor-membership-card>
2. Log-in with your NRDS ID and your last name. Forgot your NRDS ID? You can call NAR's information Services at 1-800-874-6500.
3. Click on the "my Card" link at the top-right of the page.

That's it! You can personalize your card by choosing a background and adding up to six of your designations and certifications.

Once you choose a design that you like, you can either print the card out yourself (it will save to your computer as a color PDF file), or you can order a custom-printed, high-quality, plastic membership card for a \$5.00 fee (includes shipping and handling).

# 2018 Officers & Directors

It's that time of year to nominate candidates for positions to fill term vacancies on the Board of Directors for 2018.

Offices available to serve with remaining **Directors and 2018 President, Daniel Gray, include Vice President/President Elect; Secretary; Treasurer; and 3 Director positions.**

The following guidelines are used in determining these offices:

**Vice President/President Elect**—Must have served as Secretary or Treasurer within the last two years. This position will automatically move to president the following year.

**Secretary or Treasurer**—Must currently be serving on the Board of Directors or have served for a minimum of two years previously.

**Director**—Must have leadership capabilities, membership meeting attendance, committee work, and a desire to serve.

If you would like to become involved with your Association and be part of the governing process, please complete the nomination form on page 5 of this newsletter and return it to the Board office no later than **August 4, 2017**. If you would like to nominate someone, please feel free to do so, however, you should contact them to be sure they are interested in serving before submitting your selection

## Membership Applications

The following applicants applied for membership/reinstatements in May. **Welcome!**

**Kelsey Shook**, Keller Williams Realty, LR  
**Ervin Clark, Jr**, Coldwell Banker RPM Group  
Maumelle  
**Tresa Dunnican-Jacome**, Keller Williams Realty, LR  
**Laura Westendorf**, RE/MAX Real Estate Connection  
**Brent Wood**, RE/MAX Real Estate Connection  
**Michelle Kirk**, Century 21 Prestige Realty, Sherwood  
**Judith Rodgers**, Plantation Realty, Beebe  
**Kenya Clemons**, Keller Williams Realty, LR  
**Jessica Travis**, iRealty Arkansas, Sherwood



## Trivia Night

Special thanks to **Tangela Hayes**, Chairperson, Coldwell Banker RPM Group, NLR, **Denise Wilson**, Co-Chair, RE/MAX Elite and all who helped make **Trivia Night**, May 5th, a huge success to raise **\$3,957.99** for **Special Olympics Arkansas**.

Special thanks to those who donated the great door prizes, all of our generous sponsors, everyone who participated, and all who helped with the event!

### Sponsors

**Mulhearn Wilson Constructors**  
**J. Mark Goings Allstate Insurance**  
**ProLand Title Company**  
**McGhee Insurance Agency**  
*The Daily Record*  
**First American Home Buyers Protection**  
**Standard Abstract & Title**  
**The Carroll Mortgage Group**  
The trivia contest was a lot of fun and we appreciate the great teams who participated:  
**Arvest Bank**  
**Coldwell Banker RPM Group NLR**  
**Crye-Leike of AR, Maumelle**  
**Michele Phillips & Co**  
**Mulhearn Wilson Constructors**  
**RE/MAX Elite**  
**The Carroll Mortgage Group**  
**Thanks to everyone who helped with this event!**



## RPAC



Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®.

These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process.

RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates who support the issues that are important to their profession and livelihood. You can make your contribution by making a check payable to RPAC and sending the check to the NPBOR Board office, 3100 E Kiehl, Sherwood, AR 72120.

# North Pulaski Board of REALTORS®

## “REALTOR® of the Year” Nomination Form

We are now accepting nominations for our **2017 “REALTOR® of the Year”** award. The REALTOR® of the Year is selected by the following point system criteria based on current year activity for the time frame between **June 15, 2016 and June 14, 2017.**

**REALTOR® Spirit** – 5 points maximum – High principles; faithfulness to laws and regulations of the Code of Ethics and the Local Board and furtherance of the principles of good real estate practice among brokers and the general public.

**Civic Activity** – 20 points maximum – Participation at local, state and national levels in civic and service clubs, charitable activities, political commissions, fraternal or religious groups, etc.

**Business Accomplishments** – 15 points maximum – Recognized good business conduct, service to clients, imaginative and creative advertising programs, rehabilitation work, land utilization, etc.

**Local Board Activity** – 30 points maximum – Board offices and committee work, special assignments, seminar activity and educational work, membership and offices held in local Chapters of the Institutes, Societies and Councils, etc.

**State Association Activity** – 25 points maximum – Offices held and committee work, attendance and participation at State Conventions, Directors meetings, educational conferences, etc.

**National Association Activity** – 5 points maximum – National offices and committee work, membership and work in Institutes, attendance at National Conventions, etc.

*Please place the name of the person that you wish to nominate in the space provided below and return this page to the North Pulaski Board office no later than **Thursday, June 15, 2017.***

**We will contact each nominee and provide them with the necessary forms to complete the submission process.**

**Fax Number – 501-834-1309      Address – 3100 East Kiehl Avenue, Sherwood, AR 72120**

I would like to nominate the following person as North Pulaski Board’s 2017 REALTOR® of the Year:

**Name of Nominee/Company** \_\_\_\_\_  
\_\_\_\_\_

**Name of Person Submitting Nomination** \_\_\_\_\_  
\_\_\_\_\_



## DIRECTOR NOMINATION FORM

Name of Nominee \_\_\_\_\_

Company Name \_\_\_\_\_

Business Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone (Office) \_\_\_\_\_ Cell \_\_\_\_\_ E-Mail \_\_\_\_\_

Signature of Nominee \_\_\_\_\_ Today's Date \_\_\_\_\_

I have read the Recommended Criteria below and wish to place my name in nomination for service on the Board of Directors.

\_\_\_\_\_ I am currently a director and wish to serve as an officer.

**Director Recommended Criteria** - Members of the Board of Directors are expected to represent the entire membership. Each Director is unique and contributes special talents. Therefore, Directors must express their viewpoints and share their opinions. Constructive criticism can be important to the Association's growth and development. Directors should consider the needs and feelings of others, and face the issues and facts. A lot of importance is attached to their remarks made on, and off, the record. Directors should remember that discretion protects credibility and discourages rumors, gossip, and criticism. Directors must be familiar with antitrust laws, professional standards, and Association bylaws.

Additionally, Directors must be active members. Their attendance at Association functions facilitates a steady flow of communication with membership. Directors may also serve as liaisons between various committees or divisions of committees. Because of these added responsibilities, Board of Directors' meetings can become lengthy.

Association bylaws state that absence from 25% of regular meetings (3) shall be construed as resignation. No excused absences.