

North Pulaski Board of REALTORS®

Newsletter



Volume 31 Issue 12

December 2017

No General Membership Meeting in December

We will not have a General Membership Meeting in December. **Mike Dietz**, Doug Wilkinson Realty, is our 2018 Program Chair, and will have excellent programs lined up for next year. Watch for program details for the January meeting in next month's newsletter.

Merry Christmas!



2018 Forms Change Classes Available

Forms Change Classes will be held at North Pulaski Board of REALTORS®, 3100 E. Kiehl, Sherwood, AR for your convenience as follows:

Thursday, December 7th - 2:00 p.m.
Instructor, Bob Walker

Friday, December 8th - 10:00 p.m.
Instructor, Bob Walker

Monday, December 11th - 2:00 p.m.
Instructor, Rick White

Tuesday, December 12th - 2:00 p.m.
Instructor, Rick White

There is no charge for these classes, however, seating is limited. Therefore, **please call the Board office at 501-834-0710 for your reservation.**



Calendar of Events



FRIDAY, DECEMBER 1ST
Deadline for Committee Nominations

THURSDAY, DECEMBER 7TH
2018 Forms Class 2:00 p.m. Board Office,
Reservation Required

FRIDAY, DECEMBER 8TH
2018 Forms Class 10:00 a.m. Board Office
Reservation Required

MONDAY, DECEMBER 11TH
2018 Forms Class 2:00 p.m.. Board Office
Reservation Required

TUESDAY, DECEMBER 12TH
2018 Forms Class 2:00 p.m. Board Office
Reservation Required

THURSDAY, DECEMBER 21ST
Board of Director's President's Luncheon -
Courtyard Marriott, 4339 Warden Rd, NLR
11:30 a.m. Group Photo, Noon Meeting

MONDAY, DECEMBER 25TH
TUESDAY, DECEMBER 26TH
Christmas Holiday, Board Office Closed

WEDNESDAY, DECEMBER 27TH
New member Orientation Class, Board Office
9:00 a.m. - 2:30 p.m. Applications and dues
monies must be in the Board office no later than
Friday December 22nd. Lunch is sponsored by
Vicki Austin, First National Title. Thanks!

SUNDAY, DECEMBER 31ST
New Year's Eve **Happy New Year!**



2018



2017 Officers

Kathy Fortner, President
907-5959
Daniel Gray, Vice President
982-2159
Mike Dietz, Secretary/Treasurer
982-1517
Staci Medlock, Immediate Past
President
975-2100
Janene Inzer, Executive Officer
834-0710



2017 Directors

Nola Ford –17, 18
851-7653
Kathleen Jester - 17
907-5959
Stacy O'Gary – 17, 18, 19
843-3067
Sommer Salgaonkar – 17, 18
975-2100
Kelly Scarborough – 17, 18
982-4574
Debbie Sontag –17
791-1775
Susan Vaught – 17
982-2159
Rick White – 17, 18, 19
982-2159
Denise Wilson – 17, 18, 19
291-3841

2017 Affiliate Director

Robby Cole, Benchmark Home Loans
501-614-4600



BOARD OFFICE HOURS

8:30-4:30 Monday thru Friday

Mailing Address

3100 East Kiehl Avenue
Sherwood, AR 72120

PHONE (501) 834-0710

FAX 834-1309

E-MAIL

jinzer_24@sbcglobal.net

WEB SITE npbor.com

President's Message



I am thankful for the tremendous opportunity to be your 2017 President for the North Pulaski Board of REALTORS®! A BIG thank you to our 2017 Board of Directors, Janene, and Vicki for making this an awesome year. Together we accomplished so much!

We had a great year of fundraising from Trivia Night, Doug Wilkinson Golf Tournament, and Table Top Silent Auction. Our 2017 grand total to SOAR of \$8585.00 resulted in our board winning 2nd place honor in ARA's Large Board Category! Thank you to everyone for your contribution toward that!!!

Our committees were outstanding this year, Award for Excellence, Table Top, Education, Legislative/RPAC, Make America Better, Safety Awareness, as well as our committees operating in the background, Building, Finance, Membership, Nominating, Planning, Program, and REALTOR® of the Year!!!! They deserve a standing ovation for all their efforts and I am grateful for their dedication to our Board. Each one is very important to our Board Success! I want to encourage all of you to participate on a committee that holds an interest for you. You will find it very educational and rewarding! New people and ideas are how we continue to grow and improve.

I want to congratulate our 2018 President **Daniel Gray**! Please step up and support him! He will be AWESOME!!!

Thank you all for a great year! I am looking forward to a Great 2018 as I serve another year on the most awesome Board! North Pulaski Board of REALTORS®!

Merry Christmas and Happy New Year!
May you all have much SUCCESS in 2018!

Kathy Fortner,
President



We're safer together...



REALTOR® Safe Harbor is a partnership between the [Arkansas REALTORS® Association](#) and [Real Agent Guard™](#). The concept is simple: agents need an easy way to meet with clients in a safe location. Often agents are asked to meet with clients who want to see a property far from their home office.

REALTOR® Safe Harbor enables agents to quickly find a safe location that is convenient for the agent and the client. REALTOR® Safe Harbor locations have pledged to make their offices available for agents who are meeting with a new client.

For more information, go to <http://realtorsafeharbor.com/>
You can "Take the Pledge" and participate in the **REALTOR® Safe Harbor Program**.

2018 Dues Invoices

Dues invoices for 2018 local, state and national dues have been released. **Members**, please watch for email for dues payment instructions. If you do not receive your dues information, please contact the Board office to verify the email address we have on file for you. **Brokers**, office invoices have been sent to each Broker showing all current licensees with your office (s).

Brokers have the option of collecting individual checks from their licensees and submitting one company check to the Board office along with the printed invoice or allowing their licensees to pay their dues individually.

The total dues amount for 2018 is \$485.00

The breakdown is: Local (NPBOR) - \$170,
State (ARA) - \$160, National (NAR) - \$155

REALTORS® are strongly encouraged to contribute an additional amount to **ARPAC** along with their dues.

The suggested amount is \$50. By participating in **ARPAC**, our voices are heard collectively with hundreds of thousands of your colleagues across the country. You also have the option this year to contribute to the worthy charitable organization, **Hearts and Homes**, to help assist Arkansas folks who have lost their home, office, or ability to pay for their home through natural disasters or catastrophic events. **These contributions are optional, however, ARPAC and Hearts and Homes are worthy of your consideration.**



Dues are due each year on January 1st. On February 1, 2018, a late fee of \$100 will be added to your invoice. If you are not a member “in good standing”, your membership is subject to suspension and you may also have an interruption in your CARMLS services until payment is made.

Please plan ahead and pay these dues prior to February 1, 2018. Again, information will be emailed to each member regarding dues along with information and instructions of methods of payment. However, please verify with your Broker if he/she prefers payment made to your office or if it is okay for you to pay directly online or by check/money order to the Board

REALTOR® SAFETY



Computer viruses can impair and seriously damage your computer. Viruses are often distributed via attachments in e-mail spam.

Never open an attachment from someone you don't know, and if you receive an impersonal sounding message from a familiar address, check with that person to make sure they really sent it. (Provided by NAR)

Membership Applications

The following applicants applied for membership/reinstatements in November.

Brad Merritt, Crye-Leike of AR, Cabot
Lisa Teters, Deaton Group Realty
Buddy Teters, Deaton Group Realty
Zebulun Clark, Plantation Realty, Beebe
Kenny Boyd, Crye-Leike of AR, Cabot
Laura Casteel, RE/MAX Homefinders Realty



Welcome!

Thanks to our Members!

Thanks to our members who serve as Officers, Board Members and Committees Members! Your commitment to North Pulaski Board of REALTORS® is commendable and ensures the success of our Board.



NPBOR programs and events are successful due to the hard work of our members who serve and give of their time and talents.



Your willingness to serve is appreciated!

Form Simplicity

Be an early bird and order Form Simplicity for 2018! New purchasers will receive access for the rest of 2017.

Form Simplicity is an online program that provides electronic use of Arkansas REALTORS® Association's copyrighted contracts. The form allows brokers/agents to print, sign, or digitally send the necessary forms to conduct a real estate transaction and includes useful features to e-sign, attach a company logo or access forms through mobile devices.

Form Simplicity can be purchased by the broker of an office for the base price plus a cost for each additional agent licensed with AREC on the date of purchase. Form Simplicity must be renewed each calendar year. Go to www.arkansasrealtors.com for more information and find a link to purchase Form Simplicity.



**Merry
Christmas!**



2017 Award for Excellence Program

“Starry Night”

Believe it or not, it's time again to compile 2017 listings and sales data if you wish to participate in the **Arkansas REALTORS® Association's "Award For Excellence"** program! Step by step instructions for brokers or administrative staff to run the **Sales Detail Report** in Paragon as well as the **Application Cover Sheet**, current **Guidelines and Requirements**, **Award For Excellence FAQ** and **NPBOR's Supplemental Document for Guidelines** will be posted in the Member's Area of our website - www.npbor.com.

If you wish to take part in the program, each applicant pays ARA's \$30 participation fee which will be submitted to ARA by the North Pulaski Board of REALTORS®. Each applicant will receive a certificate in the corresponding category of their application.

For those participating in ARA's program, applicants may also choose to participate in NPBOR's optional activities which includes two tickets to NPBOR's awards banquet, trophy presentations, recipient photo, and newspaper advertising. The cost for the optional activities is \$150 in addition to ARA's \$30 fee for a total of \$180. You will find this information on the Award For Excellence Application Cover Sheet. The deadline for application is **January 19, 2018**.

Our awards banquet will take place on **Saturday, February 17, 2018** at the **Marriott Hotel** – 3 Statehouse Plaza, Little Rock. Cocktails will be available at 5:30 p.m. and dinner will be served at 6:30 p.m. Photos will be taken of each recipient immediately after receiving their award. Following the banquet, please plan to stay and enjoy music and dancing with our DJ and have some fun taking pictures in the complimentary photo booth.

Again, each recipient participating in NPBOR's optional program will receive two tickets to the banquet. Additional tickets will be \$60. Ticket sales/table selections will be at **9:00 a.m. on Friday, February 2, 2018**.





Through the **Graduate Leadership Academy the Arkansas REALTORS® Association** seeks to identify and equip local REALTOR® leaders for future leadership positions in the Arkansas REALTORS® Association, in their communities and in life.

Each year, the group spends time participating in programs and activities to strengthen their leadership skills in the areas of legislative issues, volunteerism, spokespersons training, ethics and decision making, effective communication and team building. This program is a great way to learn more about yourself, your REALTOR® Association and how you can become a leader in all personal, business and community endeavors in your life.

APPLICATION DEADLINE IS DECEMBER 20, 2017

To apply, you can go to the **Arkansas REALTORS® Association** website or to their Facebook page.

