

North Pulaski Board of REALTORS®

Newsletter



Volume 30 Issue 12

December 2016

No General Membership Meeting in December

With busy holiday schedules, we will not have a general membership meeting in December. At our January meeting, 2016 Board President, **Staci Medlock**, will pass the gavel to **Kathy Fortner**, 2017 Board President. Watch for details of additional programming and the date for the January meeting in next month's newsletter.

Merry Christmas!



2017 Forms Change Classes Available

Forms Change Classes will be held at North Pulaski Board of REALTORS®, 3100 E. Kiehl, Sherwood, AR for your convenience as follows:

Wednesday, December 7th - 10:00 a.m.
Instructor, Rick White

Thursday, December 8th - 10:00 a.m.
Instructor, Rick White

Thursday, December 8th - 2:00 p.m.
Instructor, Bob Walker

Friday, December 9th - 10:00 a.m.
Instructor, Bob Walker

There is no charge for these classes, however, seating is limited. Therefore, you must call the Board office at 501-834-0710 for your reservation.



Calendar of Events

THURSDAY, DECEMBER 1ST
Deadline for Committee Nominations

WEDNESDAY, DECEMBER 7TH
2017 Forms Class 10:00 a.m. Board Office,
Reservation Required

THURSDAY, NOVEMBER 8TH
2017 Forms Class 10:00 a.m. Board Office,
2017 Forms Class 2:00 p.m. Board Office
Reservation Required

FRIDAY, NOVEMBER 9TH
2017 Forms Class 10:00 a.m. Board Office,
Reservation Required

THURSDAY, DECEMBER 15TH
Board of Director's President's Luncheon - Olive Garden, Lakewood Village, NLR, 11:30 am Group Photo, Noon Meeting

FRIDAY, DECEMBER 23RD
MONDAY, DECEMBER 26TH
Christmas Holiday, Board Office Closed

WEDNESDAY, DECEMBER 28TH
New member Orientation Class, Board Office 9:00 a.m. - 2:00 p.m. Applications and dues monies must be in the Board office no later than Thursday, December 22nd. Lunch is sponsored by **D.J. Noland**, McGhee Insurance Agency. Thanks D.J.!

SATURDAY, DECEMBER 31ST
New Year's Eve **Happy New Year!**



2016 Officers

Staci Medlock, President
975-2100
Kathy Fortner, Vice President
907-5959
Sandy Brandon, Secretary
834-3433
Daniel Gray, Treasurer
982-2159
Andrea Bakewell, Immediate Past
President 791-1775
Janene Inzer, Executive Officer
834-0710



2016 Directors

Mike Dietz - 16,17
982-1517
Nola Ford - 16, 17, 18
851-7653
Keith Montgomery - 16
812-3500
Stacy O'Gary - 16
843-3582
Sommer Salgaonkar - 16, 17, 18
975-2100
Kelly Scarborough - 16, 17, 18
982-4574
Debbie Smith - 16, 17
791-1775
Debbie Sontag - 16
791-1775
Susan Vaught - 16, 17
982-2159

2016 Affiliate Director

Sharon Spears - Beach Abstract & Title
834-6460



BOARD OFFICE HOURS
8:30-4:30 Monday thru Friday

Mailing Address
3100 East Kiehl Avenue
Sherwood, AR 72120
PHONE (501) 834-0710
FAX 834-1309
E-MAIL
jinzer_24@sbcglobal.net

WEB SITE npbor.com



President's Message



The great entrepreneur Henry Ford once said. "Coming together is the beginning, keeping together is progress, working together is Success." What an Awesome year of not only progress but great Success at NPBOR!

I am very appreciative to each and every one of you who helped make this year so successful in many ways.

Not only did we raise an extraordinary amount of money for Special Olympics, but we had the privilege of being recognized for such achievement with an award for "Highest Increase" at the annual ARA convention.

Not only did we volunteer with the "Pool Party for Pets", but we were able to provide 3 park benches in the 3 different dog parks on the North side of the river.

Not only have we collected bicycles for "Spokes for Little Folks", but we volunteered to help clean and repair bikes with Ron King from "Recycled Bikes for Kids".

These are just a few of the many opportunities and accomplishments our board had the privilege of being a part of. But most important, not only did we come together...work together...play together, we bonded together!

Good Job Guys! Much thanks to all, I Luv my Real Estate Family. Be safe & Happy Holidays!

Staci Medlock,
President



We're safer together...



REALTOR® Safe Harbor is a partnership between the [Arkansas REALTORS® Association](#) and [Real Agent Guard™](#). The concept is simple: agents need an easy way to meet with clients in a safe location. Often agents are asked to meet with clients who want to see a property far from their home office.

REALTOR® Safe Harbor enables agents to quickly find a safe location that is convenient for the agent and the client. **REALTOR® Safe Harbor** locations have pledged to make their offices available for agents who are meeting with a new client.

For more information, go to <http://realtorsafeharbor.com/>
You can "Take the Pledge" and participate in the **REALTOR® Safe Harbor Program**.

2017 Dues Invoices

Dues invoices for 2017 local, state and national dues will soon be released. **Members**, please watch for email for dues payment instructions. If you do not receive your dues information, please contact the Board office to verify the email address we have on file for you. **Brokers**, office invoices will be sent to each Broker showing all current licensees with your office (s).

Brokers have the option of collecting individual checks from their licensees and submitting one company check to the Board office along with the printed invoice or allowing their licensees to pay their dues individually.

The total dues amount for 2017 is \$485.00

The breakdown is: Local (NPBOR) - \$170

State (ARA) - \$160

National (NAR) - \$155

REALTORS® are strongly encouraged to contribute an additional amount to ARPAC along with their dues. The suggested amount is \$50. **This contribution is optional**, however, by participating in ARPAC, our voices are heard collectively with hundreds of thousands of your colleagues across the country. **Please consider doing your part and contribute.**



Dues are due each year on January 1st. On February 1, 2017, a late fee of \$100 will be added to your invoice. If you are not a member "in good standing", your membership is subject to suspension and you may also have an interruption in your CARMLS services until payment is made.

Please plan ahead and pay these dues prior to February 1, 2017. Again, information will be emailed to each member regarding dues along with information and instructions of methods of payment. However, please verify with your Broker if he/she prefers payment made to your office or if it is okay for you to pay directly online or by check/money order to the Board office.

Thanks to everyone for your ongoing membership and support!

We appreciate our members and wish everyone a Merry Christmas and Happy New Year!



Membership Applications

The following applicants applied for membership/reinstatements in November. **Welcome!**

Vickie Gray, T.H. Ashley Enterprise Real Estate
Jessica Baxter, McKimney Associates NLR
Doris Perkins, RE/MAX Homefinders Realty
Michelle Stewart, McKimney Associates NLR
Joshua Bryant, Keller Williams Realty
Abram Beall, McKimney Associates NLR
Danny Vaughn, iRealty Arkansas



Form Simplicity

Be an early bird and order Form Simplicity for 2017! New purchasers will receive access for the rest of 2016.

Form Simplicity is an online program that provides electronic use of Arkansas REALTORS® Association's copyrighted contracts. The form allows brokers/agents to print, sign, or digitally send the necessary forms to conduct a real estate transaction and includes useful features to e-sign, attach a company logo or access forms through mobile devices.

Form Simplicity can be purchased by the broker of an office for the base price plus a cost for each additional agent licensed with AREC on the date of purchase. Form Simplicity must be renewed each calendar year. Go to www.arkansasrealtors.com for more information and find a link to purchase Form Simplicity.

Thanks to our Members!

Thanks to our members who serve as Officers, Board Members and Committees Members! Your commitment to North Pulaski Board of REALTORS® is commendable and ensures the success of our Board.



NPBOR programs and events are successful due to the hard work of our members who serve and give of their time and talents.

Your willingness to serve is appreciated!



2016 Award for Excellence Program “Winter Ball”

It is time for you to compile your 2016 listings and sales data to participate in our **Award For Excellence** program. Brokers and administrative staff have administrative privileges in CARMLS to run a **Sales Detail Report** through Paragon. You can find step-by-step instructions for completing/printing the Sales Detail Report along with the **Award for Excellence Application Cover Sheet** on the Board website – www.npbor.com – under the Award For Excellence section located in the Members Only area. The **2016 AFE Guidelines & Requirements** will also be posted in this section for your review. Please review these carefully to note any changes that may have been made.

NOTE: The Sales Detail Report within Paragon 5 is the absolute easiest way to extract your information for this program.

Please do not run a Firm Inventory Report through Paragon. That report is more complicated and requires you to export it to an Excel spreadsheet. In addition, the report contains information general to the Arkansas REALTORS® Association’s application that we do not use.

To participate in the ARA Award for Excellence program, the ARA *mandatory* participation fee for each applicant is \$30, which includes a certificate in the corresponding category of your application. Along with the ARA mandatory participation, you may also participate in North Pulaski Board of REALTORS® *optional* program for an additional fee of \$150. NPBOR’s *optional* program includes trophy presentations, “Rookie of the Year” award, two tickets to the awards banquet, photo, and newspaper advertising for each applicant. The total, for both the mandatory ARA participation and the NPBOR optional program, is \$180, and **the deadline is January 20th**. You will find this information on the Award for Excellence Application Cover Sheet.

Our awards banquet will be on **Saturday, February 25, 2017**, at the **Mariott Hotel**, 3 Statehouse Plaza, Little Rock. Dinner will be served at 6:30 p.m. A cash bar will be available for cocktails during the dinner hour. Photos will be taken for each recipient immediately after their award is received. After dinner and the awards have been presented, please plan to stay to enjoy the disc jockey play music for your listening or dancing pleasure and have fun making photos in the photo booth.

Each recipient of the NPBOR optional program will receive two tickets to the banquet. Additional tickets will be \$60. Ticket sales/table selection will be announced in a later newsletter.