

# North Pulaski Board of REALTORS®

## Newsletter



Volume 34 Issue 6

August 2018

### Daniel Gray named North Pulaski Board of REALTORS® 2018 “REALTOR® of the Year”



We are pleased to announce that Daniel Gray, RE/MAX Homefinders Realty, has been named our 2018 “REALTOR® of the Year”.

Daniel is a 3<sup>rd</sup> generation REALTOR®, Co-owner, and Principal broker of RE/MAX Homefinders Realty and Bart Gray Realty Property Management.

Daniel spends many hours training agents to be successful in Real Estate and instills his beliefs that the Code of Ethics and Fair Play is a key to success and self-esteem. Daniel is a member and past chair of the Jacksonville Chamber of Commerce. He serves as the Treasurer to the Little Rock Air Force Base Community Council and is an Emeritus Honorary Commander at LRAFB. He has served as the President and is currently serving as Vice President of the new Jacksonville/North Pulaski School system and has worked very hard to separate from the Pulaski County School system. At this time, they are building brand new schools for this school system.

He is a member of the Sertoma Club and a past Sertoman of the Year recipient. Daniel has set up a fund to donate money from every sale that comes through his office to the Children’s Miracle Network.

Daniel is an ARPAC major contributor. He was a Diamond Level producer in 2017 and Platinum level producer in 2018. Daniel took a giant step with the addition of a RE/MAX franchise and has, after many hardships, become successful in his venture. The BGR business is celebrating its 70<sup>th</sup> year of business this year as well.

As President of the North Pulaski Board of REALTORS®, Daniel oversees all Committee work and fundraisers for great causes like Special Olympics Arkansas and Spokes for Little Folks. He also serves as a Board representative to CARMLS and keeps a watchful eye on the regulations of the MLS.

Daniel is a Zone 10 Director for the Arkansas REALTORS® Association. He serves on the legislative and professional development committees for the Arkansas REALTORS® Association and will attend the ARA Convention this year. He attended last year as well. Daniel attended the NAR’s Leadership Summit in Chicago to gain knowledge in becoming a better leader.

**CONGRATULATIONS, DANIEL!**

### Calendar of Events

#### August 1-

#### All in Fun Bowling Competition

Bowling- 10:00 am

Lunch/Prizes- 11:30 am

Lunch Sponsored by First Arkansas Bank and Trust, Tammy Tompkins



#### August 3rd-

Board of Directors Nominations Due  
If you need a Nomination Form, please contact the board office.

#### August 10th-

National S’more Day



#### August 16th-

Board of Directors Meeting  
Exec Committee- 11:30am  
Board Members- 12:00 noon

#### August 29th-

New Member Orientation Class,  
Board Office 9:00 a.m.-2:30 p.m.

Applications and dues must be in the Board office no later than

Friday, August 24th to be accounted for this class. Lunch Sponsored by First American Home Warranty, Wendy Wenger

**A Huge THANK YOU to Wendy Wenger and First American Home Warranty for sponsoring last month’s lunch at the last minute as well!**



### IMPORTANT REMINDER!

If you have taken a CE Class that contained Ethics for Cycle 5 (Jan 2017– Dec 2018), The Board Office needs a copy of your certificate. We have 250 members that have not turned in their certificates.  
Deadline is December 29th!

## 2018 Officers

Daniel Gray, President  
982-2159  
Mike Dietz, Vice President  
982-1517  
Denise Wilson, Secretary  
291-3841  
Stacy O'Gary, Treasurer  
843-3067  
Kathy Fortner, Immediate Past  
President 907-5959  
Janene Inzer, Executive Officer  
834-0710

## 2018 Directors

Teresa Burl – 18, 19  
834-3433  
Nola Ford – 18  
851-7653  
J.C. Goffe – 18, 19, 20  
985-4663  
Kathleen Jester – 18, 19, 20  
907-5959  
Elizabeth Phillips – 18, 19  
834-3433  
Sommer Salgaonkar – 18  
975-2100  
Kelly Scarborough – 18  
982-4574  
Angela White – 18, 19, 20  
843-3502  
Rick White – 18, 19  
982-2159

## 2018 Affiliate Director

**Tammy Tompkins**  
First AR Bank & Trust, 501-985-4043

### **BOARD OFFICE HOURS**

**8:30-4:30 Monday thru Friday**  
**Closed For Lunch—12:30—1:30 p.m.**

### **Mailing Address**

3100 East Kiehl Avenue  
Sherwood, AR 72120  
**PHONE (501) 834-0710**  
**FAX 834-1309**

### **E-MAIL**

[jinzer\\_24@sbcglobal.net](mailto:jinzer_24@sbcglobal.net)

**WEB SITE** [npbor.com](http://npbor.com)

# JOIN US AT THE WINNER'S CIRCLE!

Arkansas Realtors 94th Annual Convention and Trade Show

September 17-19, 2018

Hot Springs Convention Center

**ARA 94th Annual Convention! MEET US AT THE WINNER'S CIRCLE IN HOT SPRINGS ARKANSAS PLUS ATTEND A VIDEO BOOTCAMP WITH JEREMIAS 'JMAN' MANEIRO ON MONDAY (IF YOU ARE NOT ATTENDING COMMITTEE MEETINGS)!!**

**Registration Fees through September 7, 2018:**

**REALTOR® - \$225**

**Spouse/Guest - \$199 (non-licensed, non-member)**

**FIRST Time Registrants - \$199**

**Education ONLY - \$125 (Breakout Sessions & Tradeshow ONLY- NO MEALS or Kickoff Social)**

**Local Board AE - \$199**

**MONDAY CLASS ONLY (NON-Convention Registrant) - \$65 must pay when registering**

Participants attending Video Bootcamp with JMan will learn how to communicate more effectively with customers and clients using video across all different media. Ethical, legal and data protection considerations will be discussed as it relates to video communications. You will finish the day having the ability to identify, select and evaluate what will work best for your communication with consumers!



**North Pulaski Board of REALTORS® will be hosting CE  
Classes on SEPTEMBER 7, 2018**  
**Maurice Taylor with Vivid Real Estate Learning Center**  
**Please watch our Facebook page and your email for  
more details on this class!**



# Arkansas REALTORS®

2018 Special Olympics Arkansas Drawing  
Win a trip for 2 to Maui, Hawaii  
1 ticket for \$25 OR 5 tickets for \$100

Sponsored By:



# Aloha



Swim near the reefs and snorkel with the fish in Maui, Hawaii for seven days and six nights at the Hyatt Regency Maui Resort and Spa with economy class air for two, including a Molokini and turtle arches snorkel excursion!!!

Please come to the NPBOR Office to purchase tickets for your chance to win this AMAZING get-away!!

## Membership Applications

The following applicants applied for membership/reinstatements in late June-July.

- Tim Clark**—Century 21 REU, Cabot
- Kristin Epperson**—McKimmy Associates, NLR
- Tyria Candelaria**—Keller Williams, LR
- Courtney Duncan**—Edge Realty, Cabot
- Tamarus Hill**—Coldwell Banker RPM Group, Maumelle
- Richard Wrentz**—Edge Realty, Cabot
- Austin Rogers**—Coldwell Banker RPM Group, NLR
- Amy Bowen**—McKimmy Associates, NLR
- Randall Portoni**—McKimmy Associates, NLR
- Kelsey Shook**—iRealty, LR
- Tomie Sharpmack**—iRealty, Cabot
- Lucile Sausen**—McKimmy Associates, NLR
- Dennis Blackwell**—Arkansas Property Management & Real Estate
- Nolen Hughes**—Ascent Real Estate, LR



Mark your Calendars and  
get ready for a **FIESTA!**

Our 2018 Table Top Event will be  
Thursday, October 11, 2018 at Sherwood Forest!

The theme is a Mexican Fiesta, and we cannot wait to don our sombreros and shake our maracas in celebration of a fun night!!

Time: 5:00 pm–8:00pm

Cost: \$15.00

BEVERAGES

BEST SALSA RECIPE CONTEST

MARGARITAS

SILENT AUCTION TO  
BENEFIT SPECIAL  
OLYMPICS ARKANSAS

MUSIC

BEST DECORATED VENDOR BOOTH

INTERACTIVE  
PHOTO BOOTH with  
Mexican Theme  
Props!!

MEXICAN HAT DANCE

MEXICAN FOOD